



2017-2018 Season Group Rates and Policies

4+group: ONLY on Saturday Matinee and 1st Sunday of each run.

- 20% off each ticket

Dreamgirls, Suessical, and Crowns- \$25.60

Wait Until Dark, Disgraced, and S&S- \$20.00

10+ group: Any show, any time *All tickets must be for the same performance, not valid on Preview or Community Nights

- 25% off each ticket
- Group leader ticket is free!
- Personalized service with priority to the best seats

Dreamgirls, Suessical, and Crowns- \$18.75/\$24.00

Wait Until Dark, Disgraced, and S&S- \$15.00/\$18.75

50+ group: Any show, any time *All tickets must be for the same performance, not valid on Preview or Community Nights

- 25% off each ticket
- Group leader ticket is free!
- Personalized service with priority to the best seats
- Use of the glass block room 1 hour before show time (based on availability)
- Group mention at curtain speech

Dreamgirls, Suessical, and Crowns- \$18.75/\$24.00

Wait Until Dark, Disgraced, and S&S- \$15.00/\$18.75

Groups are encouraged to book well in advance as select shows and dates may fill up quickly.

How to arrange a Group Sale?

1. Talk to the group and determine the approximate number of people, who will be attending, and who will be the group leader as main point of contact.
2. The group leader should contact Michael Houck, Audience Services Manager, at 910-323-4234 ex229 to discuss availability, and, if applicable, hold your seats.
3. A 25% non-refundable deposit is required to hold a block of seats. Once payment is made, an invoice that states deposit paid, date of performance, seat locations, and due date for final payment will be sent to the group leader.
4. Seats may be added or released until final payment is made. Once final payment is made any unpaid seats will be released.
5. Final ticket count and payment is due two weeks prior to selected performance. Once final payment is made seats can only adjusted up if available.
6. NO REFUNDS or EXCHANGES once final payment is made.

Group Sale Policies & Procedures

- Group reservations consist of 10 or more paid tickets.
- Sales tax (7%) will be added to every ticket order.
- A 25% non-refundable deposit is due to reserve seats.
- Final payment is required two weeks prior to performance.
- Payment must be coordinated by group leader. CFRT cannot accept payments from each group member individually.
- Tickets may be added based on availability. We will attempt to seat your group as close together as possible.
- Seat number can be decreased until the final balance is due. If numbers fall below 10 paid tickets, the group ticket price is void and regular ticket prices will apply.
- All payments and adjustment to seat number must be made by the group leader.
- Tickets are printed and held at the box office. The group leader may pick them up ahead of time or the night of the performance. Distribution of tickets is up to the group leader. Please check cfrt.org for box office hours.
- For groups of 50+ the Glass Block room is available on a first come, first reserved basis.
- If utilizing our partnership discount at local restaurants, arrangements must be made through the chosen establishment and not through CFRT.
- For groups that may have guests with special needs, please contact Michael Houck, Audience Services Manager, at 910-323-4234 ex229 ahead of time to make arrangements.

FAQ's

How many people are needed for a "Group"?

A group consists of 10 or more paid guests attending the same performance. We do have a 4+ option for Saturday matinees and the 1st Sunday of each show. For more information on 4+ groups please go to www.cfrt.org

Is there a limit to the number of tickets I can order through the group sales department?

By policy there is no limit, however all shows are subject to availability and some tend to sell out before others. Seating capacity of the theatre is 309.

How much of a discount do groups receive?

With a minimum of 10 paid tickets, discount is 25% plus the group leader ticket is free!

How far in advance do I need to order my tickets?

We suggest you book out as far out as possible in order to ensure the best available seating. Please remember that groups booked within two weeks of chosen performance will be required to pay in full.

How do I order?

Please call the group box office at 910-323-4234, ext 229 to choose your performance, reserve seat locations, and pay the deposit.

Are there service fees or other charges added to the ticket price?

No service fees are added. Sales tax (7%) will be added to each order.

When must I pay for my order?

A 25% deposit is due at reservation to hold the group seats. Final payment is due two weeks before the show opens.

Are deposits refundable?

Deposits are not refundable.

How can I pay?

You can pay phone via credit card at 910-323-4234 ext229. We also accept checks by mail or in-person (by appointment only). Please make checks payable to Cape Fear Regional Theatre. Seats will not be confirmed until payment for deposit is received.

Can my tickets be exchanged or refunded?

There are no refunds or exchanges on paid group tickets.

Can I increase or decrease my order?

Yes, depending on availability - from the time the original deposit is placed to the time of final payment you can adjust your numbers as long as you meet the group minimum requirement. Once final payment is made seats can only be adjusted up if available. All adjustments in number must be done by the group leader.

How will I receive my tickets?

Tickets are printed and held at the box office. The group leader may pick them up ahead of time or the night of the performance. Distribution of tickets is up to the group leader. Please check cfrrt.org for box office hours.

